



Memorandum

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Reviewed by Wmm Date 11/11/09
General Manager

DATE: November 13, 2009
TO: General Manager
FROM: Maintenance Manager
SUBJECT: Purchase of New Volvo VHD64B Truck with McLellan Water Tank System

RECOMMENDATION: That the Board of Directors authorize the purchase of a Volvo VHD64B Truck with McLellan Water Tank System from Central Valley Truck Center of Fresno, CA, for a total price of \$188,739.29 (including sales tax and freight). Funds for this purchase are available in the Capital Outlay Budget.

BACKGROUND

Funds in the amount of \$180,000 were included in the FY 09/10 Capital Outlay Budget for the purchase of a new water truck to perform various tasks associated with site and landfill operations. The new water truck will replace a 1981 International 4900 Water Truck that has reached the end of its useful life at an excess of 20,000 hours.

At the time the budget was being prepared, staff was not aware that a water cannon was available for a water truck and this style tank system. The water cannon provides versatility for fire prevention, washing of equipment, dust control on slopes, and other applications, justifying the additional cost over what was budgeted.

At the September 2009 meeting, the Board authorized the issuance of a Request for Proposals (RFP) to acquire the new water truck and staff proceeded to prepare specifications. On October 5th, a notice inviting proposals was distributed to three potential respondents.

DISCUSSION

The use of the proposal process assures that the equipment being purchased meets the District's specifications and allows staff to make comparisons to justify the price proposed. This is accomplished by requiring respondents to measure their equipment to certain build requirements the District has determined provide the best performance and reliability. When a respondent takes exception to any of the build requirements, they must explain in detail how the variation from specification will affect the performance or reliability of the equipment. Staff can then examine the exceptions along with the proposed price and choose the equipment that offers the best value to the District.

REPORT OF PROPOSALS

On October 23, 2009 at 2:00 p.m., proposals for the new water truck were opened and publicly declared. Of the three invitations that were sent out, two proposals were received as follows:

Vendor	Truck Manufacturer/Model	Bid Price Total
Central Valley Truck Center, Fresno	Volvo VHD64B Truck with McLellan Water Tank System	\$188,739.29
Norcal Kenworth, Gilroy	Kenworth T800 Truck with McLellan Water Tank System	\$191,959.25
Coast Counties Truck & Equip. CO., Salinas	No Response	

CONCLUSION

The proposals were reviewed by staff and it was concluded the low proposal from Central Valley Truck Center satisfies and/or exceeds the specification and best meets the needs of the District. Service will be provided by Edwards Truck Center of Salinas and delivery will be within 120 days. It is therefore recommended that the Board authorize the purchase of a Volvo VHD64B Truck with McLellan Water Tank System from Central Valley Truck Center for a total price of \$188,739.29.



Ron Mooneyham

