



SWANA®

SOLID WASTE ASSOCIATION
of North America

August 4, 2008

Mr. William Merry, P.E., DEE
Monterey Regional Waste Mgmt. District
P.O. Box 1670
Marina, CA 93933-1670

Dear Mr. Merry: *William,*

The FY2008 year of the SWANA Applied Research Foundation will come to an end this August with FY2009 activities scheduled to start up in September.

During this past year, we have focused on the following research topics:

- The Benchmarking of MSW Landfills (Disposal Group)
- Long-Term Environmental Risks of Subtitle D Landfills (Disposal Group)
- Curbside Collection of Residential Food Waste (Recycling Group)
- Waste-To-Energy and The Solid Waste Management Hierarchy - Revised Report (Waste-To-Energy Group)
- Collection Services Benchmarking Project – Updated Report (Collection Group)

Pdf versions of all of the final reports from the FY2008 year work will be emailed to you as soon as they are completed. These reports will also be available exclusively to you and other ARF members for downloading online.

During this year, we have continued to expand the visibility and outreach of the Foundation. Presentations were made on ARF research projects at WASTECON 2007, the 2008 LFG Symposium, and NAWTEC 2008. I also presented the findings of the 2003 "Heavy Metals" report at the Spring 2008 Meeting of the Information Technology Industry's Environmental Coalition.

Starting this past January, articles highlighting the Foundation's research and reports were, or are being, published in five consecutive issues of *MSW Management* magazine. By the end of FY2008, the Foundation will have produced a total of 18 research publications that have addressed the pressing research needs, which were identified and selected by you and other Foundation subscribers.

The goal of the SWANA Applied Research Foundation remains simple – to support SWANA's mission of "advancing the practice" through the conduct of collectively-funded and defined applied research projects that address pressing solid waste issues. Without the continuing support of subscribers like you, the pioneering research conducted during this past year, as well as previous years, would not have been accomplished.

In anticipation of your continued commitment to the Applied Research Foundation, I am enclosing an invoice for your organization's annual subscription fee for Fiscal Year 2009 (September 2008 through August 2009) for your jurisdiction. If, for any reason, your organization decides to discontinue your financial support of the Foundation, please let me know.

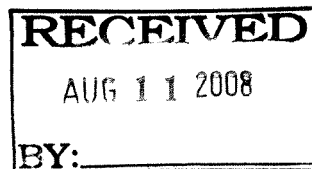
In closing, I sincerely appreciate your support of the Foundation during this past year and look forward to your continued involvement as we begin FY2009 in September. If you have any questions, comments, or suggestions, please do not hesitate to call or email me.

With best regards,

Jeremy O'Brien, P.E.
SWANA, Director of Applied Research
704/906-7269 / jobrien@swana.org

Enclosure: SWANA Invoice #ARF080408-27

Hope the MWWD will continue to subscription. Please let me know if there's anything I can do to help.



William Merry

From: Jeremy O'Brien [jobrien@swana.org]
Sent: Thursday, August 14, 2008 7:26 AM
To: William Merry
Cc: John Skinner; Lori Scozzafava
Subject: RE: Applied Research Foundation

William,

Thanks for your email.

In response to the letter you attached from the District, in the past year SWANA has significantly expanded its efforts to grow the base of support for the ARF. In this regard, we have redesigned and updated the ARF Prospectus. We have also prepared a broadcast email that we send to potential subscribers on a bi-annual basis.

We continue to solicit new subscribers through the publication of articles in trade publications and the presentation of ARF research reports at SWANA symposia and other conferences. In this regard, presentations were made on ARF research projects at WASTECON 2007, NAWTEC 2008, the 2008 Landfill Symposium and the Information Technology Industry's 2008 Environmental Coalition Annual Conference. We were especially excited about the ITI conference presentation as we presented the Heavy Metals report to an audience of about 100 persons, including representatives from all of the major IT manufacturers and software vendors. We have submitted a letter proposal to ITI suggesting that they provide funding to update the Heavy Metals Report. Articles on ARF research have been published in the last four consecutive issues of MSW Management. At each presentation and in each article, we make an appeal for organizations to join the ARF as subscribers.

All of these outreach efforts appear to be having an impact. We have recently learned that Waste Management Inc. will rejoin the ARF in 2009 - due mainly to its interest in the "WTE and the SWM Hierarchy" report that we presented at NAWTEC. We have recently submitted a proposal to the US EPA asking them to analyze the life cycle environmental impacts of the "Zero Waste" option using the EPA's DST model. New 2008 subscribers include HDR Engineering, the Solid Waste Authority of Palm Beach County, and the cities of Manteca, CA and Boise, ID. Our FY2009 subscription revenues are projected to be 11% higher than FY2008 revenues.

I hope that the above information adequately addresses the concerns of the District regarding SWANA's efforts to grow the base of support for the Applied Research Foundation. If you need any additional information or have further questions or concerns in this regard, please let me know.

In closing we sincerely appreciate both the financial support as well as the technical and professional involvement of the District and its employees in the ARF. We look forward to working with you again this year to address and resolve pressing solid waste issues of importance to our subscribers and the industry.

Sincere regards,

Jeremy

Jeremy K. O'Brien, P.E.
Director of Applied Research
SWANA
704-906-7269



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SOLID WASTE ASSOCIATION
of North America

Date: 08/04/08
Invoice: # ARF080408-27

Mr. William Merry, P.E., DEE
Monterey Regional Waste Mgmt. District
P.O. Box 1670
Marina, CA 93933-1670

INVOICE

SWANA Applied Research Foundation Subscription / Billing Code 4-0874

Tons of Waste Managed per year: *~~324,200~~ 339,000

"Penny per Ton Subscription" Rate

Tons/Year x \$0.01 Per Ton = Annual Subscription Fee

3390

\$3,242.00

\$ 3390.00

TOTAL DUE:

\$3,242.00

DUE UPON RECEIPT!

ALL INVOICES ARE PAYABLE IN US DOLLARS DUE UPON RECEIPT!

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