



Memorandum

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Reviewed by WMM Date 7/12/07
General Manager

DATE: July 13, 2007
TO: General Manager
FROM: Site Manager
SUBJECT: Professional Uniform Cleaning Services Contract

RECOMMENDATION: That the Board authorize the General Manager to execute a three-year contract with AmeriPride Uniform Services of Fresno, CA, to provide employee uniform cleaning services for the District, at an annual cost of \$34,549.84.

DISCUSSION

At their May 18th meeting, the Board authorized staff to issue a request for proposals (RFP) for uniform cleaning services. Staff solicited proposals from four companies and the following proposals were received on June 7, 2007:

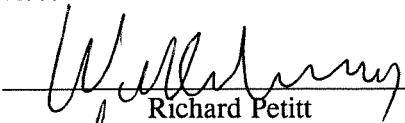
| COMPANY | PROPOSAL AMOUNT |
|--|-----------------|
| AmeriPride Uniform Services, Fresno, (local branch in Salinas) | \$34,549.84 |
| Mission Linen Uniform, Salinas | \$36,983.32 |
| Cintas Uniform Service, Gilroy | \$47,932.13 |
| Aramark Services, Oakland, (local branch in Salinas) | \$65,024.44 |

AmeriPride, our current provider, was selected based on their level of service, quality of work, references, and effectiveness in managing uniforms for other agencies including the City of Watsonville and Monterey-Salinas Transit, as well as offering the lowest price.

AmeriPride was invited to an interview, and in accordance with their proposal, offered a three-year contract with no increases in their fees over the three-year period and no start-up costs (a \$3,500 value). AmeriPride will not charge for service if they are notified in advance when an employee will be off for more than a week. AmeriPride will also return uniforms early if an employee has to use more than one uniform per day because of weather conditions or job assignment, at no additional cost. A total of \$30,000 is included in the 2007/2008 FY Budget for Uniform Services. The new uniforms will have reflective stripes which will minimize the need for supplemental reflective safety vests, which cost an average of \$22 each; some employees may go through three or four vests per year. Staff anticipates that the increase in the uniform costs will be offset by the reduced usage of the safety vests.

CONCLUSION

Staff therefore recommends authorizing the General Manager to execute a three-year contract with AmeriPride Uniform Services to provide employee uniform cleaning services.


Richard Petitt
for

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